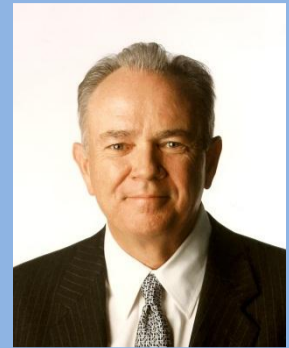




2011 Annual Meeting and Luncheon

Wednesday, December 7, 2011

The Renaissance Mayflower Hotel
1127 Connecticut Avenue, N.W.
Washington, DC 20036



Featuring
Mike Jackson
CEO AutoNation

The Program: As the head of the largest dealer group in the country and the retail auto industry's most well-known spokesman, Mike Jackson is a home town hero admired and respected by all WANADA members from his days here as managing partner of Euro Motorcars, Inc. and later as the head of Mercedes-Benz of North America. Frequently seen on national television and often quoted in newspapers and magazines, Mike Jackson speaks plainly, but emphatically about the auto industry and its role in the American economy. No doubt he will do the same at this year's Annual Meeting.

Jackson began his career in the auto industry as a technician at a Mercedes Benz dealership in Cherry Hill, New Jersey and after stops at Euro Motorcars and MB USA, joined AutoNation as CEO in 1999 and rose to chairman in 2002.

Under his guidance, AutoNation:

- Has become the only retailer in history to sell more than 8 million vehicles
- Has become a member of the S&P 500
- Has been named America's Most Admired Automotive Retailer by *Fortune* Magazine five times
- Has become a member of the Fortune 500, ranking in the top 200 companies
- Has reached annual revenue for 2010 of approximately \$12.5 billion
- Owns and operates 257 new vehicle franchises in 214 stores in 15 states
- Employs 19,000 associates
- Sells some 400,000 vehicles and services more than 4.5 million each year

Agenda

11:30 a.m. – 12:00 p.m.

Networking Reception

12:00 p.m. – 12:45 p.m. Lunch

12:45 p.m. – 1:00 p.m.

WANADA Report and Membership Business

1:05 p.m. – 1:40 Program

In addition to Jackson's presentation, there will be a dealer association report on the automobile industry and WANADA activities led by WANADA Chairman George Doetsch.

Please join us for lunch with the WANADA leadership in what promises to be a timely, informative and entertaining WANADA Annual Meeting! This is an event dealers and guest will not want to miss!

For more information, contact Kristina Henry at (202) 237-7200, ext 18. **Fax form to (202) 237-9090.**

Registration Form - 2011 WANADA Annual Meeting & Luncheon Wednesday, December 7, 2011

Please reserve ___ tickets at **\$125** per person, or ___ Table(s) of ten discounted to \$1,125 each

Organization: _____

Address: _____

City: _____ State: _____ Zip: _____

Contact: _____ Phone: _____ Email: _____

Method of Payment (check one):

Check enclosed: \$_____ Make checks payable to: **Washington Area New Automobile Dealers Association**

Credit Card (Visa, Amex, MC, Discover) (Circle one) Card #: _____ Expiration Date: _____

Sec. Code _____ Name as it appears on card (please print): _____

Billing Address _____

City _____ State _____ Zip _____

Signature _____ Amount to be Charged _____

Return form to: Washington Area New Automobile Dealers Association, 5301 Wisconsin Avenue, N.W., Suite 210, Washington, D.C. 20015 or fax to (202) 237-9090